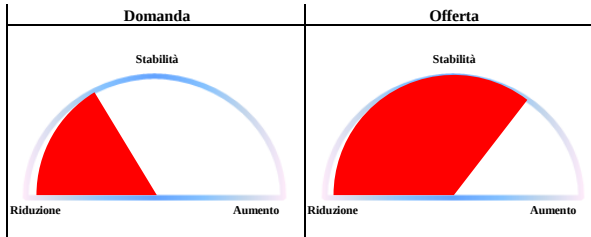


MILANO CITTA' - III QUADRIMESTRE 2011

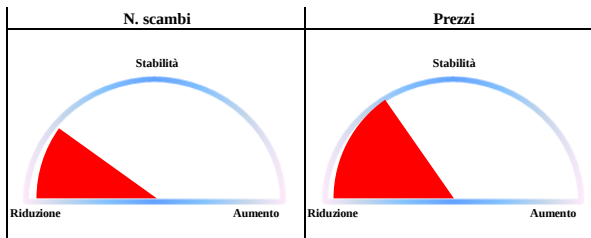
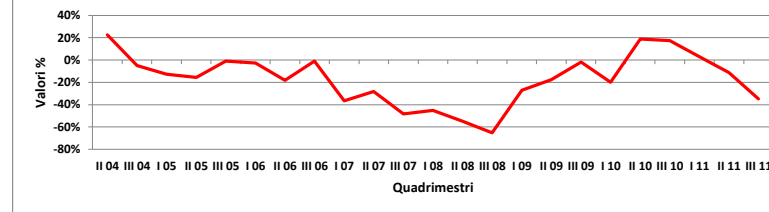
MERCATO RESIDENZIALE

mercato della COMPRAVENDITA, rispetto allo scorso QUADRIMESTRE

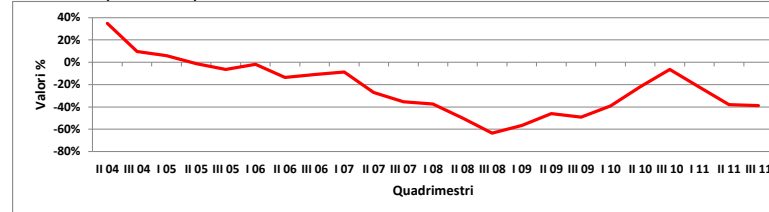


SERIE STORICHE

Dinamica della domanda per acquisto



Dinamica dei prezzi di compravendita

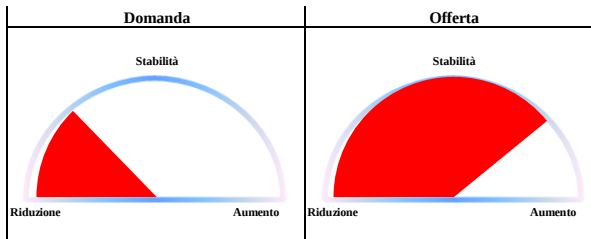


Q	N. contatti vendere			Tempi medi di vendita			App.to più richiesto			Tipo vendita		
	+	-	=	+	-	=	+	-	=	+	-	=
Mono-bilocali												
III 10	68%	10%	22%	66%	6%	28%	56%	9%	35%		34%	45%
I 11	63%	11%	26%	60%	6%	33%	60%	7%	34%		35%	46%
II 11	57%	12%	31%	55%	6%	39%	64%	4%	32%		36%	46%
III 11	48%	23%	29%	65%	4%	31%	56%	7%	37%		29%	51%
Trilocali												
III 10	60%	13%	27%	71%	6%	23%	53%	6%	40%		48%	41%
I 11	58%	13%	28%	73%	5%	22%	44%	9%	47%		45%	46%
II 11	56%	14%	29%	74%	4%	22%	36%	11%	53%		42%	51%
III 11	54%	25%	22%	81%	2%	16%	37%	15%	48%		25%	57%
Quadrilocali												
III 10	45%	25%	30%	77%	6%	17%	18%	34%	48%		32%	41%
I 11	46%	29%	25%	79%	5%	16%	17%	38%	45%		30%	35%
II 11	47%	33%	19%	82%	4%	14%	16%	42%	42%		29%	29%
III 11	47%	40%	14%	89%	2%	8%	14%	57%	29%		34%	26%
Altro												
III 10	43%	25%	32%	78%	3%	19%	13%	40%	47%		1%	75%
I 11	38%	30%	32%	74%	6%	21%	11%	47%	42%		2%	72%
II 11	33%	35%	32%	69%	8%	22%	9%	53%	38%		2%	68%
III 11	43%	39%	18%	80%	6%	15%	6%	61%	33%		1%	56%

MILANO PROVINCIA ESCLUSO CAPOLUOGO - III QUADRIMESTRE 2011

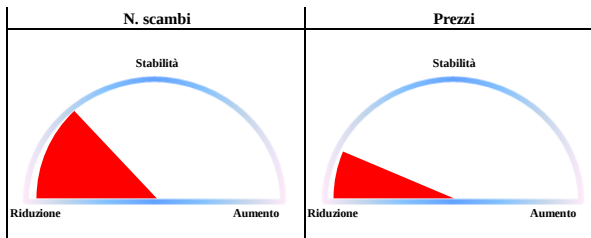
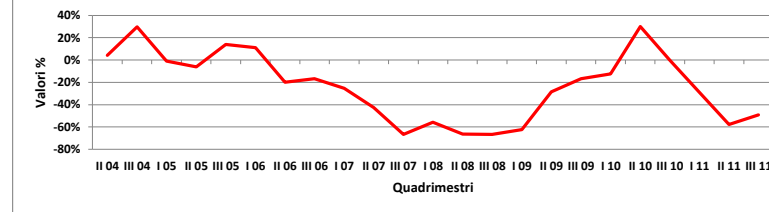
MERCATO RESIDENZIALE

mercato della COMPRAVENDITA, rispetto allo scorso QUADRIMESTRE

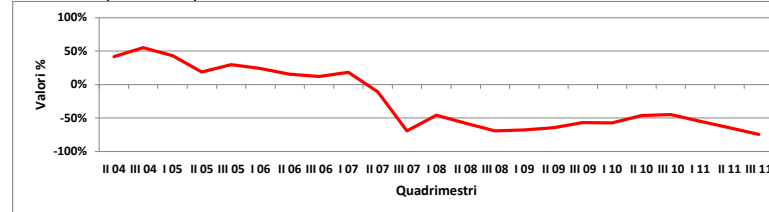


SERIE STORICHE

Dinamica della domanda per acquisto



Dinamica dei prezzi di compravendita

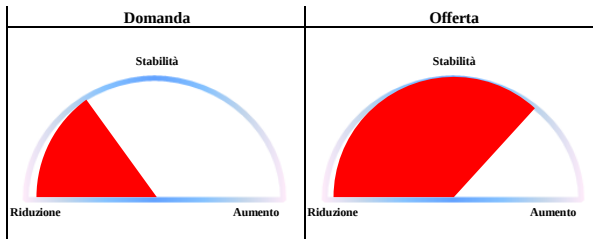


Q	N. contatti vendere			Tempi medi di vendita			App.to più richiesto			Tipo vendita		
	+	-	=	+	-	=	+	-	=	+	-	=
Mono-bilocali												
III 10	61%	9%	30%	72%	2%	26%	39%	20%	41%	Permuta-sostituzione		
I 11	53%	16%	31%	70%	5%	25%	45%	17%	38%	46%	12%	42%
II 11	44%	22%	33%	68%	9%	23%	50%	15%	35%	43%	17%	41%
III 11	46%	33%	20%	82%	4%	15%	53%	15%	33%	39%	22%	39%
Trilocali												
III 10	56%	15%	30%	85%	9%	6%	40%	9%	51%	Prima casa		
I 11	46%	21%	34%	76%	12%	12%	38%	12%	50%	46%	15%	38%
II 11	36%	27%	38%	67%	15%	17%	36%	14%	50%	47%	15%	38%
III 11	43%	37%	20%	78%	5%	16%	33%	25%	42%	33%	27%	40%
Quadrilocali												
III 10	43%	22%	35%	79%	6%	15%	35%	29%	35%	Investimento		
I 11	37%	36%	27%	73%	10%	16%	30%	34%	36%	20%	39%	41%
II 11	32%	50%	18%	67%	15%	17%	25%	39%	36%	16%	38%	45%
III 11	25%	48%	27%	75%	8%	17%	19%	47%	34%	13%	38%	49%
Altro												
III 10	40%	23%	36%	72%	9%	19%	7%	36%	57%	Altro		
I 11	32%	38%	30%	67%	11%	22%	7%	41%	52%	5%	41%	55%
II 11	24%	52%	24%	61%	14%	25%	7%	45%	48%	4%	42%	55%
III 11	18%	51%	31%	66%	12%	22%	2%	54%	44%	3%	43%	55%
										2%	33%	65%

MILANO PROVINCIA - III QUADRIMESTRE 2011

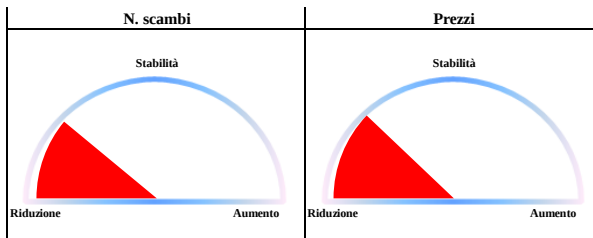
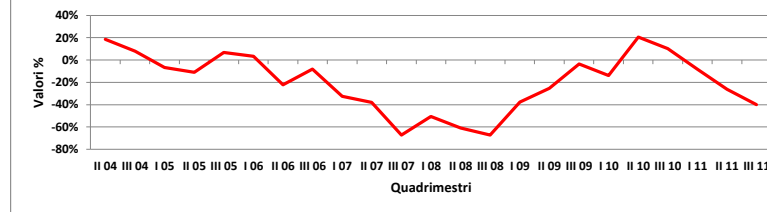
MERCATO RESIDENZIALE

mercato della COMPRAVENDITA, rispetto allo scorso QUADRIMESTRE

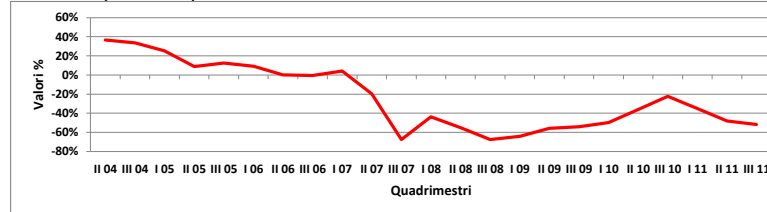


SERIE STORICHE

Dinamica della domanda per acquisto



Dinamica dei prezzi di compravendita

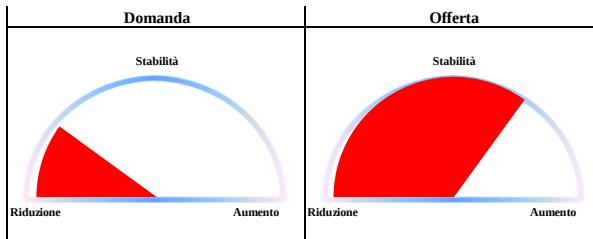


Q	N. contatti vendere			Tempi medi di vendita			App.to più richiesto			Tipo vendita		
	+	-	=	+	-	=	+	-	=	+	-	=
Mono-bilocali										Permuta-sostituzione		
III 10	65%	10%	25%	68%	5%	27%	49%	13%	38%	39%	17%	44%
I 11	59%	13%	28%	64%	6%	30%	54%	11%	35%	38%	19%	44%
II 11	52%	16%	32%	60%	7%	33%	58%	8%	33%	37%	20%	43%
III 11	48%	26%	26%	71%	4%	25%	55%	10%	36%	30%	27%	43%
Trilocali										Prima casa		
III 10	58%	14%	28%	77%	8%	16%	48%	8%	45%	47%	13%	40%
I 11	54%	16%	30%	74%	8%	18%	42%	10%	48%	45%	12%	43%
II 11	49%	19%	33%	72%	8%	20%	36%	12%	52%	44%	10%	46%
III 11	50%	29%	21%	80%	3%	16%	35%	19%	46%	28%	21%	51%
Quadrilocali										Investimento		
III 10	45%	23%	32%	78%	6%	16%	25%	32%	43%	27%	32%	41%
I 11	43%	31%	25%	77%	7%	16%	22%	36%	41%	25%	36%	39%
II 11	42%	39%	19%	76%	8%	15%	19%	41%	40%	23%	40%	36%
III 11	39%	43%	18%	84%	4%	11%	16%	54%	31%	31%	41%	28%
Altro										Altro		
III 10	42%	25%	34%	76%	5%	19%	11%	39%	50%	3%	30%	67%
I 11	36%	33%	31%	71%	8%	21%	10%	44%	46%	2%	33%	65%
II 11	30%	41%	29%	66%	10%	23%	8%	50%	42%	2%	35%	63%
III 11	34%	43%	23%	75%	8%	17%	5%	59%	37%	2%	39%	60%

MONZA CITTA' - III QUADRIMESTRE 2011

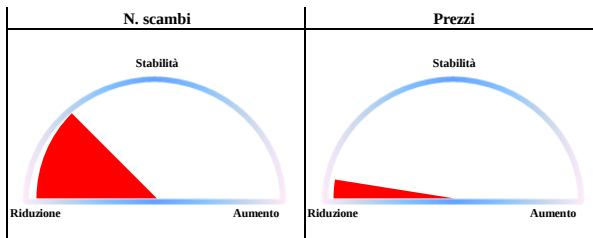
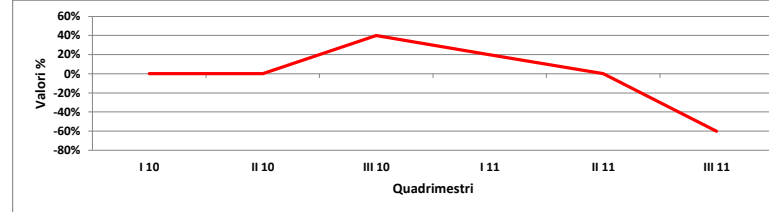
MERCATO RESIDENZIALE

mercato della COMPRAVENDITA, rispetto allo scorso QUADRIMESTRE

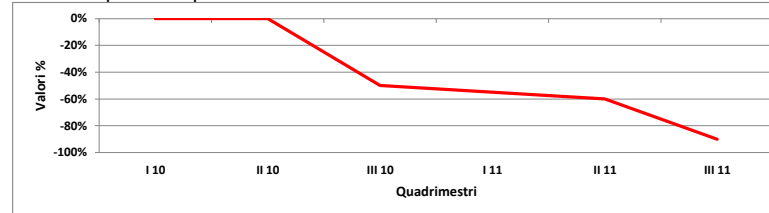


SERIE STORICHE

Dinamica della domanda per acquisto



Dinamica dei prezzi di compravendita



Q	N. contatti vendere			Tempi medi di vendita			App.to più richiesto			Tipo vendita		
	+	-	=	+	-	=	+	-	=	+	-	=
Mono-bilocali												
III 10	67%	0%	33%	89%	11%	0%	33%	44%	22%	33%	22%	44%
I 11	53%	10%	37%	94%	6%	0%	27%	22%	51%	57%	11%	32%
II 11	40%	20%	40%	100%	0%	0%	20%	0%	80%	80%	0%	20%
III 11	33%	33%	33%	90%	10%	0%	30%	40%	30%	33%	11%	56%
Trilocali												
III 10	80%	0%	20%	80%	0%	20%	50%	20%	30%	60%	10%	30%
I 11	80%	10%	10%	90%	0%	10%	45%	10%	45%	40%	5%	55%
II 11	80%	20%	0%	100%	0%	0%	40%	0%	60%	20%	0%	80%
III 11	20%	20%	60%	90%	10%	0%	40%	20%	40%	0%	33%	67%
Quadrilocali												
III 10	56%	11%	33%	80%	0%	20%	60%	10%	30%	38%	25%	38%
I 11	68%	16%	17%	80%	10%	10%	50%	15%	35%	59%	13%	29%
II 11	80%	20%	0%	80%	20%	0%	40%	20%	40%	80%	0%	20%
III 11	44%	22%	33%	70%	10%	20%	30%	30%	40%	33%	44%	22%
Altro												
III 10	50%	0%	50%	78%	0%	22%	22%	11%	67%	0%	0%	100%
I 11	50%	13%	38%	89%	0%	11%	21%	26%	53%	0%	10%	90%
II 11	50%	25%	25%	100%	0%	0%	20%	40%	40%	0%	20%	80%
III 11	50%	40%	10%	88%	0%	13%	33%	11%	56%	13%	25%	63%

Q	N. contatti vendere			Tempi medi di vendita			App.to più richiesto			Tipo vendita		
	+	-	=	+	-	=	+	-	=	+	-	=
Mono-bilocali										Permuta-sostituzione		
III 10	62%	5%	32%	68%	8%	24%	37%	20%	43%	39%	25%	36%
I 11	49%	12%	39%	69%	6%	25%	35%	15%	50%	39%	16%	45%
II 11	35%	19%	45%	71%	3%	26%	32%	10%	58%	40%	7%	53%
III 11	33%	43%	24%	84%	5%	11%	32%	30%	39%	31%	17%	52%
Trilocali										Prima casa		
III 10	76%	5%	19%	76%	5%	18%	54%	14%	32%	39%	13%	47%
I 11	60%	14%	26%	75%	4%	21%	51%	8%	40%	38%	13%	49%
II 11	45%	23%	32%	74%	3%	23%	48%	3%	48%	37%	13%	50%
III 11	34%	36%	30%	86%	2%	11%	32%	20%	48%	12%	29%	60%
Quadrilocali										Investimento		
III 10	46%	32%	22%	68%	11%	21%	32%	38%	30%	25%	44%	31%
I 11	50%	28%	22%	66%	10%	23%	26%	37%	37%	24%	39%	37%
II 11	55%	23%	23%	65%	10%	26%	19%	35%	45%	23%	33%	43%
III 11	29%	45%	26%	81%	9%	9%	14%	59%	27%	19%	67%	14%
Altro										Altro		
III 10	43%	17%	40%	75%	6%	19%	19%	29%	52%	0%	25%	75%
I 11	39%	21%	40%	70%	7%	24%	15%	32%	53%	0%	32%	68%
II 11	36%	25%	39%	64%	7%	29%	10%	34%	55%	0%	38%	62%
III 11	32%	54%	15%	90%	0%	10%	12%	55%	33%	3%	54%	43%