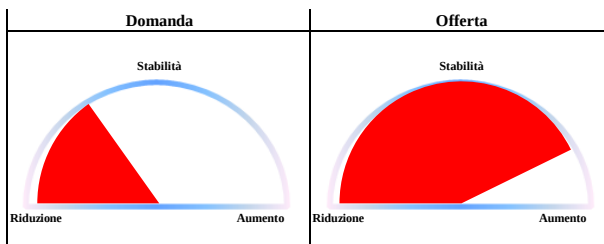


MILANO CITTA' - III QUADRIMESTRE 2012

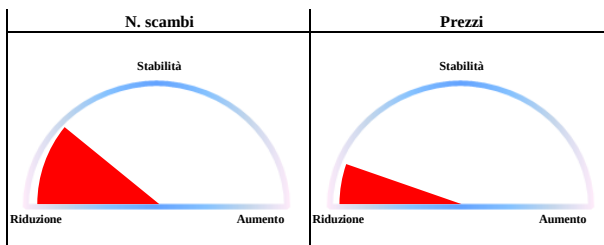
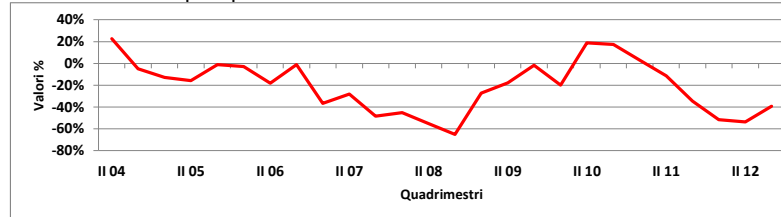
MERCATO RESIDENZIALE

mercato della COMPRAVENDITA, rispetto allo scorso QUADRIMESTRE

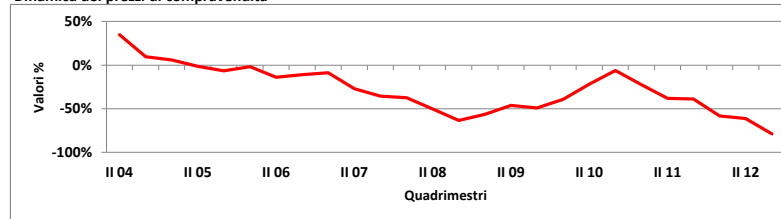


SERIE STORICHE

Dinamica della domanda per acquisto



Dinamica dei prezzi di compravendita



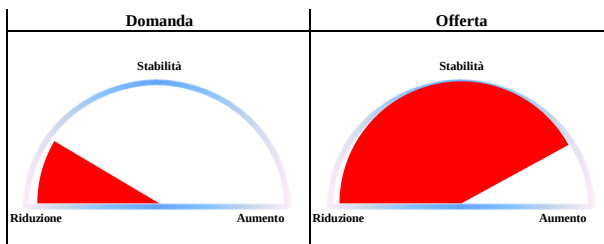
Q	N. contatti vendere			Tempi medi di vendita			App.to più richiesto		
	+	-	=	+	-	=	+	-	=
Mono-bilocali									
III 10	68%	10%	22%	66%	6%	28%	56%	9%	35%
III 11	48%	23%	29%	65%	4%	31%	56%	7%	37%
III 12	48%	24%	27%	67%	7%	26%	40%	19%	42%
Trilocali									
III 10	60%	13%	27%	71%	6%	23%	53%	6%	40%
III 11	54%	25%	22%	81%	2%	16%	37%	15%	48%
III 12	50%	30%	20%	72%	8%	20%	36%	19%	45%
Quadrilocali									
III 10	45%	25%	30%	77%	6%	17%	18%	34%	48%
III 11	47%	40%	14%	89%	2%	8%	14%	57%	29%
III 12	44%	38%	18%	74%	10%	16%	10%	54%	36%
Altro									
III 10	43%	25%	32%	78%	3%	19%	13%	40%	47%
III 11	43%	39%	18%	80%	6%	15%	6%	61%	33%
III 12	35%	41%	24%	77%	8%	15%	5%	65%	30%

	Tipo vendita		
	+	-	=
Permuta-sostituzione			
	34%	21%	45%
	29%	21%	51%
	26%	26%	47%
Prima casa			
	48%	11%	41%
	25%	18%	57%
	25%	27%	48%
Investimento			
	32%	28%	41%
	34%	40%	26%
	13%	66%	21%
Altro			
	1%	23%	75%
	1%	43%	56%
	2%	60%	38%

MILANO PROVINCIA ESCLUSO CAPOLUOGO - III QUADRIMESTRE 2012

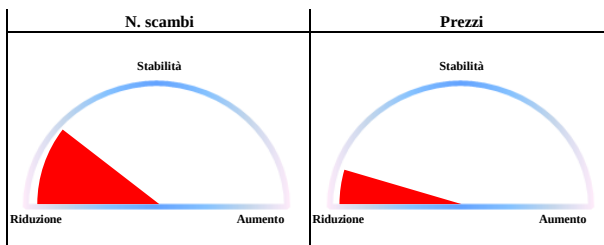
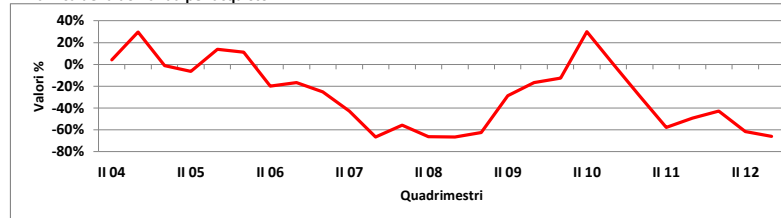
MERCATO RESIDENZIALE

mercato della COMPRAVENDITA, rispetto allo scorso QUADRIMESTRE

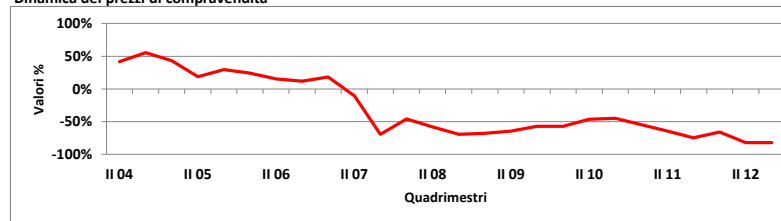


SERIE STORICHE

Dinamica della domanda per acquisto



Dinamica dei prezzi di compravendita



Q	N. contatti vendere			Tempi medi di vendita			App.to più richiesto			Tipo vendita		
	+	-	=	+	-	=	+	-	=	+	-	=
Mono-bilocali												
III 10	61%	9%	30%	72%	2%	26%	39%	20%	41%	46%	12%	42%
III 11	46%	33%	20%	82%	4%	15%	53%	15%	33%	31%	37%	31%
III 12	41%	36%	23%	77%	0%	23%	45%	9%	45%	31%	19%	50%
Trilocali												
III 10	56%	15%	30%	85%	9%	6%	40%	9%	51%	46%	15%	38%
III 11	43%	37%	20%	78%	5%	16%	33%	25%	42%	33%	27%	40%
III 12	30%	41%	30%	80%	0%	20%	25%	14%	61%	30%	9%	60%
Quadrilocali												
III 10	43%	22%	35%	79%	6%	15%	35%	29%	35%	20%	39%	41%
III 11	25%	48%	27%	75%	8%	17%	19%	47%	34%	24%	44%	31%
III 12	30%	52%	18%	82%	7%	11%	11%	45%	43%	7%	53%	40%
Altro												
III 10	40%	23%	36%	72%	9%	19%	7%	36%	57%	5%	41%	55%
III 11	18%	51%	31%	66%	12%	22%	2%	54%	44%	2%	33%	65%
III 12	27%	49%	24%	76%	10%	14%	0%	55%	45%	0%	67%	33%

Permuta-sostituzione

46%	12%	42%
31%	37%	31%
31%	19%	50%

Prima casa

46%	15%	38%
33%	27%	40%
30%	9%	60%

Investimento

20%	39%	41%
24%	44%	31%
7%	53%	40%

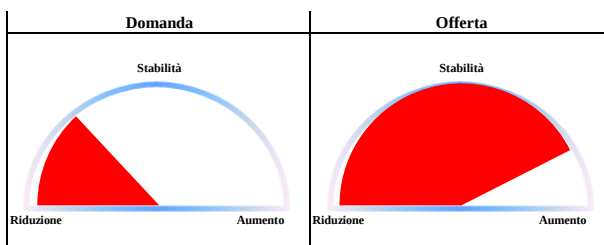
Altro

5%	41%	55%
2%	33%	65%
0%	67%	33%

MILANO PROVINCIA - III QUADRIMESTRE 2012

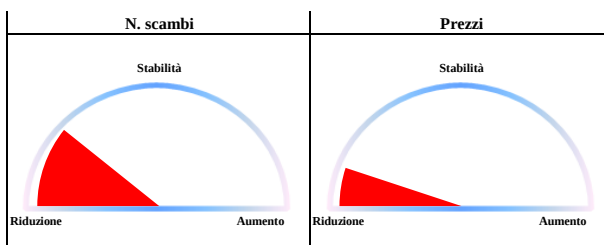
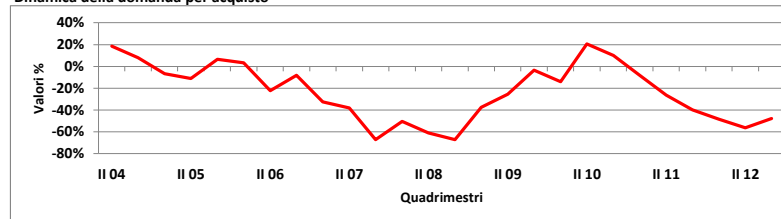
MERCATO RESIDENZIALE

mercato della COMPRAVENDITA, rispetto allo scorso QUADRIMESTRE

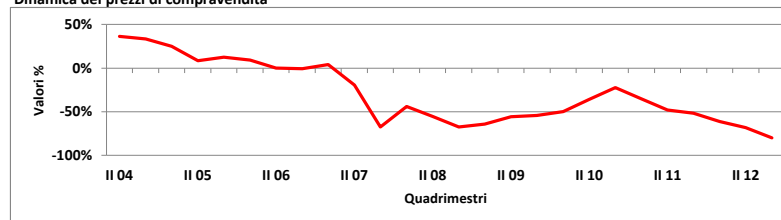


SERIE STORICHE

Dinamica della domanda per acquisto



Dinamica dei prezzi di compravendita

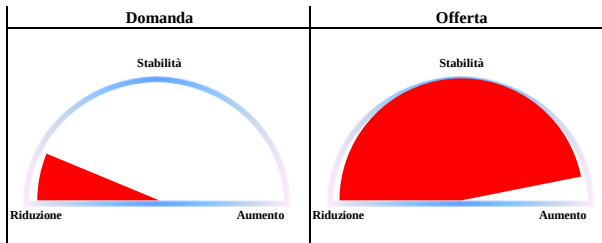


Q	N. contatti vendere			Tempi medi di vendita			App.to più richiesto			Tipo vendita		
	+	-	=	+	-	=	+	-	=	+	-	=
Mono-bilocali												
III 10	65%	10%	25%	68%	5%	27%	49%	13%	38%	39%	17%	44%
III 11	48%	26%	26%	71%	4%	25%	55%	10%	36%	30%	27%	43%
III 12	46%	28%	26%	70%	5%	25%	41%	16%	43%	28%	24%	48%
Trilocali												
III 10	58%	14%	28%	77%	8%	16%	48%	8%	45%	47%	13%	40%
III 11	50%	29%	21%	80%	3%	16%	35%	19%	46%	28%	21%	51%
III 12	43%	34%	23%	74%	5%	20%	33%	17%	50%	27%	21%	52%
Quadrilocali												
III 10	45%	23%	32%	78%	6%	16%	25%	32%	43%	27%	32%	41%
III 11	39%	43%	18%	84%	4%	11%	16%	54%	31%	31%	41%	28%
III 12	39%	43%	18%	76%	9%	15%	10%	51%	38%	11%	62%	27%
Altro												
III 10	42%	25%	34%	76%	5%	19%	11%	39%	50%	3%	30%	67%
III 11	34%	43%	23%	75%	8%	17%	5%	59%	37%	2%	39%	60%
III 12	33%	43%	24%	77%	9%	15%	3%	62%	35%	2%	62%	37%

MONZA CITTA' - III QUADRIMESTRE 2012

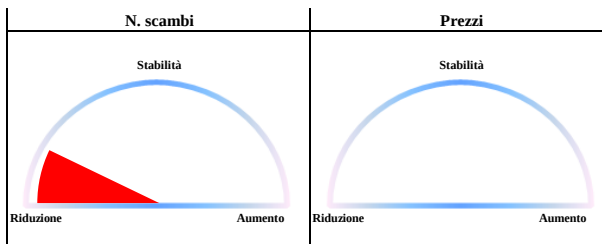
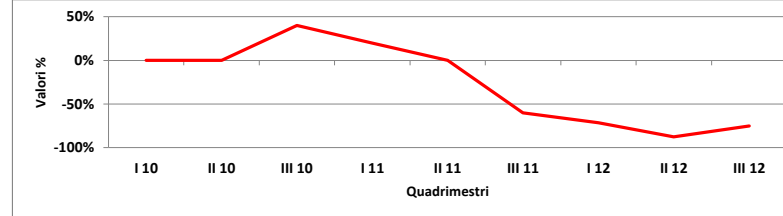
MERCATO RESIDENZIALE

mercato della COMPRAVENDITA, rispetto allo scorso QUADRIMESTRE

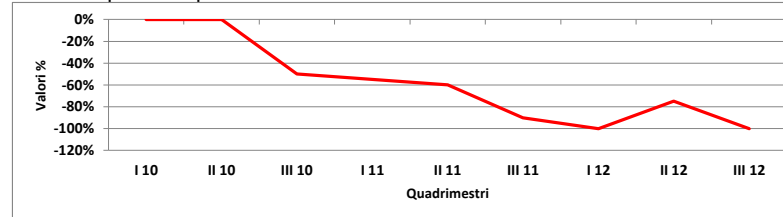


SERIE STORICHE

Dinamica della domanda per acquisto



Dinamica dei prezzi di compravendita

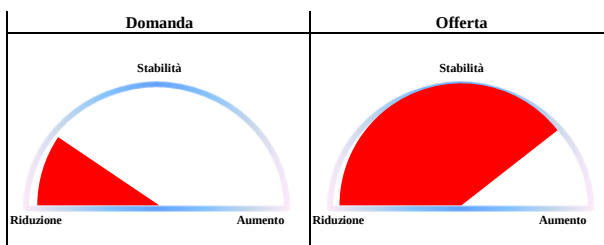


Q	N. contatti vendere			Tempi medi di vendita			App.to più richiesto			Tipo vendita		
	+	-	=	+	-	=	+	-	=	+	-	=
Mono-bilocali												
III 10	67%	0%	33%	89%	11%	0%	33%	44%	22%	33%	22%	44%
III 11	33%	33%	33%	90%	10%	0%	30%	40%	30%	33%	11%	56%
III 12	25%	63%	13%	88%	13%	0%	14%	57%	29%	38%	0%	63%
Trilocali												
III 10	80%	0%	20%	80%	0%	20%	50%	20%	30%	60%	10%	30%
III 11	20%	20%	60%	90%	10%	0%	40%	20%	40%	0%	33%	67%
III 12	25%	63%	13%	88%	13%	0%	14%	29%	57%	0%	50%	50%
Quadrilocali												
III 10	56%	11%	33%	80%	0%	20%	60%	10%	30%	38%	25%	38%
III 11	44%	22%	33%	70%	10%	20%	30%	30%	40%	33%	44%	22%
III 12	38%	38%	25%	75%	25%	0%	38%	25%	38%	0%	83%	17%
Altro												
III 10	50%	0%	50%	78%	0%	22%	22%	11%	67%	0%	0%	100%
III 11	50%	40%	10%	88%	0%	13%	33%	11%	56%	13%	25%	63%
III 12	14%	57%	29%	86%	14%	0%	0%	29%	71%	0%	50%	50%

MONZA-BRIANZA PROVINCIA - III QUADRIMESTRE 2012

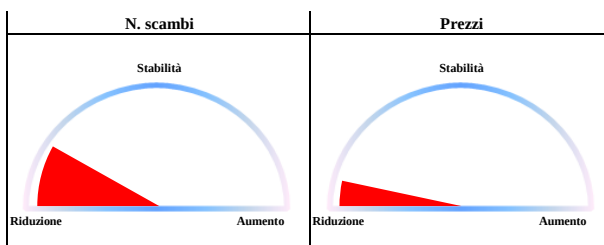
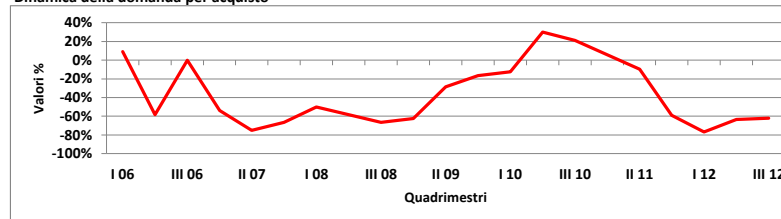
MERCATO RESIDENZIALE

mercato della COMPRAVENDITA, rispetto allo scorso QUADRIMESTRE

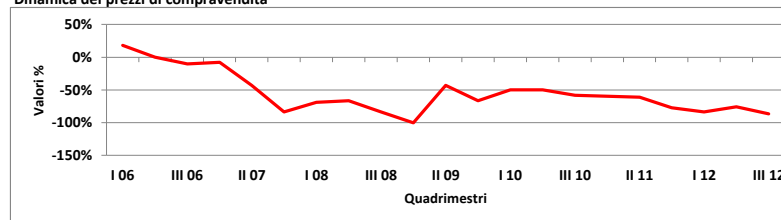


SERIE STORICHE

Dinamica della domanda per acquisto



Dinamica dei prezzi di compravendita



Q	N. contatti vendere		
	+	-	=

	Tempi medi di vendita		
	+	-	=

	App.to più richiesto		
	+	-	=

	Tipo vendita		
	+	-	=

Mono-bilocali

III 10	62%	5%	32%
III 11	33%	43%	24%
III 12	33%	47%	20%

III 10	68%	8%	24%
III 11	84%	5%	11%
III 12	71%	11%	18%

III 10	37%	20%	43%
III 11	32%	30%	39%
III 12	12%	35%	53%

Permuta-sostituzione

III 10	39%	25%	36%
III 11	31%	17%	52%
III 12	23%	20%	57%

Trilocali

III 10	76%	5%	19%
III 11	34%	36%	30%
III 12	44%	38%	18%

III 10	76%	5%	18%
III 11	86%	2%	11%
III 12	73%	13%	13%

III 10	54%	14%	32%
III 11	32%	20%	48%
III 12	42%	21%	37%

Prima casa

III 10	39%	13%	47%
III 11	12%	29%	60%
III 12	21%	33%	45%

Quadrilocali

III 10	46%	32%	22%
III 11	29%	45%	26%
III 12	34%	48%	18%

III 10	68%	11%	21%
III 11	81%	9%	9%
III 12	71%	18%	11%

III 10	32%	38%	30%
III 11	14%	59%	27%
III 12	20%	41%	39%

Investimento

III 10	25%	44%	31%
III 11	19%	67%	14%
III 12	2%	74%	24%

Altro

III 10	43%	17%	40%
III 11	32%	54%	15%
III 12	29%	41%	29%

III 10	75%	6%	19%
III 11	90%	0%	10%
III 12	73%	17%	10%

III 10	19%	29%	52%
III 11	12%	55%	33%
III 12	8%	43%	50%

Altro

III 10	0%	25%	75%
III 11	3%	54%	43%
III 12	3%	50%	47%