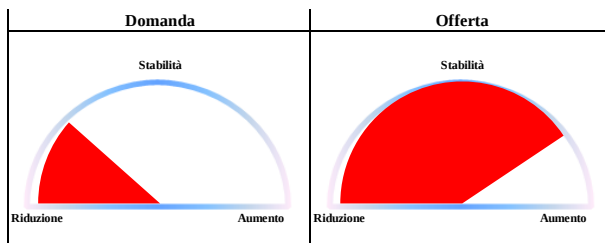


MILANO CITTA' - II QUADRIMESTRE 2012

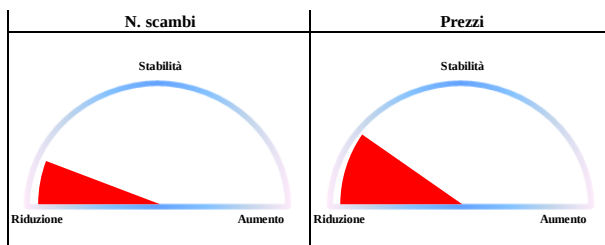
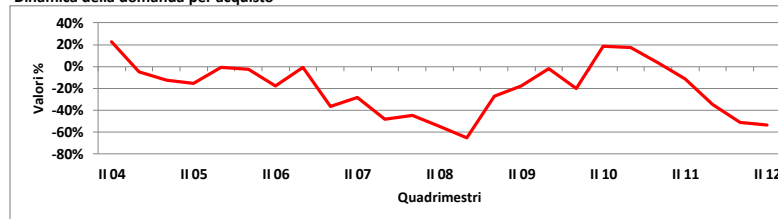
MERCATO RESIDENZIALE

mercato della COMPRAVENDITA, rispetto allo scorso QUADRIMESTRE

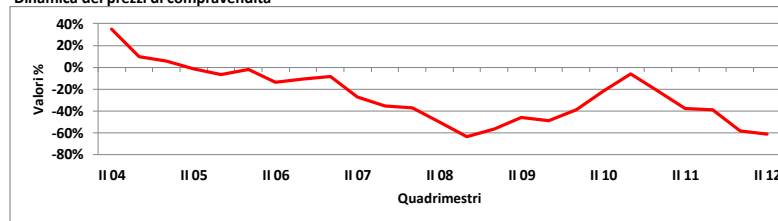


SERIE STORICHE

Dinamica della domanda per acquisto



Dinamica dei prezzi di compravendita



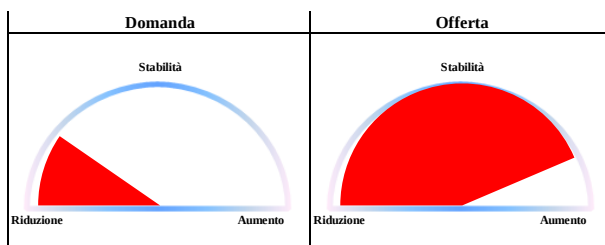
Q	N. contatti vendere			Tempi medi di vendita			App.to più richiesto		
	+	-	=	+	-	=	+	-	=
Mono-bilocali									
III 10	68%	10%	22%	66%	6%	28%	56%	9%	35%
II 11	57%	12%	31%	55%	6%	39%	64%	4%	32%
II 12	50%	23%	27%	84%	1%	15%	39%	16%	45%
Trilocali									
III 10	60%	13%	27%	71%	6%	23%	53%	6%	40%
II 11	56%	14%	29%	74%	4%	22%	36%	11%	53%
II 12	49%	28%	23%	90%	1%	9%	36%	17%	47%
Quadrilocali									
III 10	45%	25%	30%	77%	6%	17%	18%	34%	48%
II 11	47%	33%	19%	82%	4%	14%	16%	42%	42%
II 12	42%	33%	24%	91%	3%	6%	7%	51%	43%
Altro									
III 10	43%	25%	32%	78%	3%	19%	13%	40%	47%
II 11	33%	35%	32%	69%	8%	22%	9%	53%	38%
II 12	39%	42%	19%	91%	3%	7%	4%	59%	37%

	Tipo vendita		
	+	-	=
Permuta-sostituzione			
	34%	21%	45%
	36%	19%	46%
	26%	18%	55%
Prima casa			
	48%	11%	41%
	42%	8%	51%
	25%	29%	46%
Investimento			
	32%	28%	41%
	29%	42%	29%
	13%	62%	25%
Altro			
	1%	23%	75%
	2%	30%	68%
	0%	55%	45%

MILANO PROVINCIA ESCLUSO CAPOLUOGO - II QUADRIMESTRE 2012

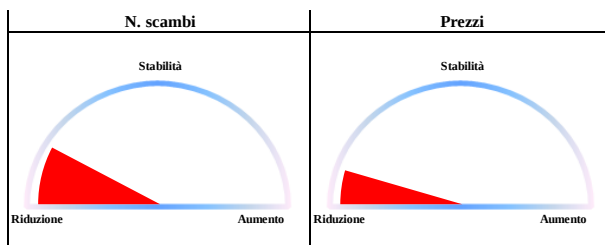
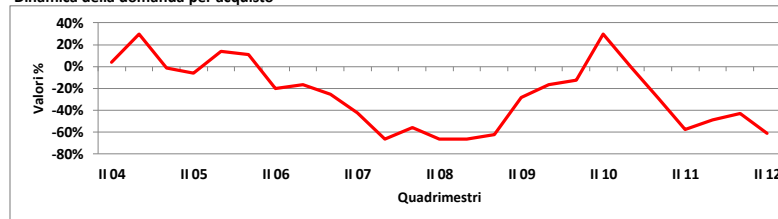
MERCATO RESIDENZIALE

mercato della COMPRAVENDITA, rispetto allo scorso QUADRIMESTRE

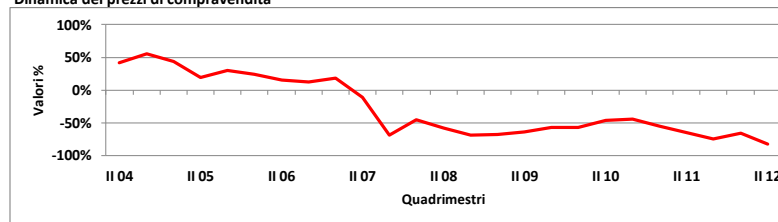


SERIE STORICHE

Dinamica della domanda per acquisto



Dinamica dei prezzi di compravendita

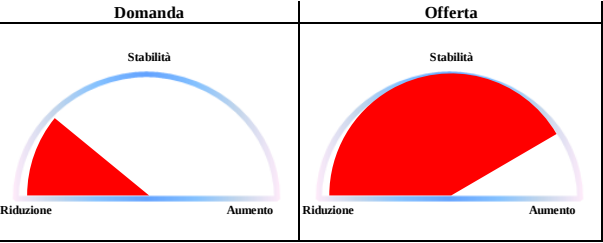


Q	N. contatti vendere			Tempi medi di vendita			App.to più richiesto		
	+	-	=	+	-	=	+	-	=
Mono-bilocali									
III 10	61%	9%	30%	72%	2%	26%	39%	20%	41%
II 11	44%	22%	33%	68%	9%	23%	50%	15%	35%
II 12	37%	37%	26%	84%	3%	13%	49%	11%	40%
Trilocali									
III 10	56%	15%	30%	85%	9%	6%	40%	9%	51%
II 11	36%	27%	38%	67%	15%	17%	36%	14%	50%
II 12	34%	45%	21%	81%	5%	14%	20%	14%	66%
Quadrilocali									
III 10	43%	22%	35%	79%	6%	15%	35%	29%	35%
II 11	32%	50%	18%	67%	15%	17%	25%	39%	36%
II 12	32%	57%	11%	86%	0%	14%	14%	51%	35%
Altro									
III 10	40%	23%	36%	72%	9%	19%	7%	36%	57%
II 11	24%	52%	24%	61%	14%	25%	7%	45%	48%
II 12	25%	61%	14%	78%	3%	19%	0%	55%	45%

	Tipo vendita		
	+	-	=
Permuta-sostituzione			
	46%	12%	42%
	39%	22%	39%
	22%	30%	49%
Prima casa			
	46%	15%	38%
	47%	15%	38%
	29%	29%	42%
Investimento			
	20%	39%	41%
	13%	38%	49%
	14%	59%	27%
Altro			
	5%	41%	55%
	3%	43%	55%
	0%	51%	49%

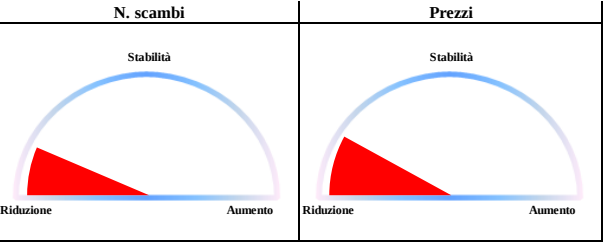
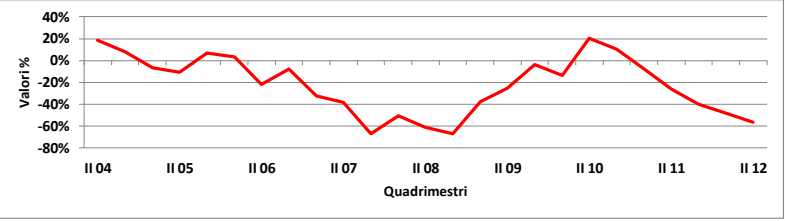
MERCATO RESIDENZIALE

mercato della COMPRAVENDITA, rispetto allo scorso QUADRIMESTRE

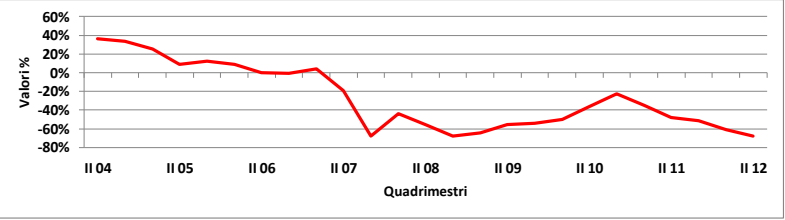


SERIE STORICHE

Dinamica della domanda per acquisto



Dinamica dei prezzi di compravendita



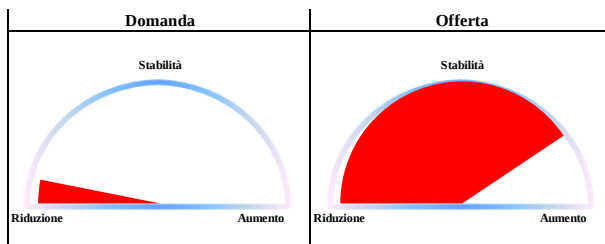
Q	N. contatti vendere			Tempi medi di vendita			App.to più richiesto		
	+	-	=	+	-	=	+	-	=
Mono-bilocali									
III 10	65%	10%	25%	68%	5%	27%	49%	13%	38%
II 11	52%	16%	32%	60%	7%	33%	58%	8%	33%
II 12	46%	28%	27%	84%	2%	15%	42%	14%	44%
Trilocali									
III 10	58%	14%	28%	77%	8%	16%	48%	8%	45%
II 11	49%	19%	33%	72%	8%	20%	36%	12%	52%
II 12	44%	34%	22%	87%	3%	10%	31%	16%	53%
Quadrilocali									
III 10	45%	23%	32%	78%	6%	16%	25%	32%	43%
II 11	42%	39%	19%	76%	8%	15%	19%	41%	40%
II 12	39%	41%	20%	90%	2%	9%	9%	51%	40%
Altro									
III 10	42%	25%	34%	76%	5%	19%	11%	39%	50%
II 11	30%	41%	29%	66%	10%	23%	8%	50%	42%
II 12	35%	48%	17%	87%	3%	11%	3%	58%	39%

Tipo vendita		
+	-	=
Permuta-sostituzione		
39%	17%	44%
37%	20%	43%
25%	22%	53%
Prima casa		
47%	13%	40%
44%	10%	46%
26%	29%	44%
Investimento		
27%	32%	41%
23%	40%	36%
13%	61%	25%
Altro		
3%	30%	67%
2%	35%	63%
0%	54%	46%

MONZA CITTA' - II QUADRIMESTRE 2012

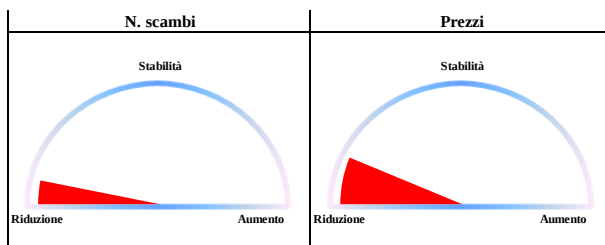
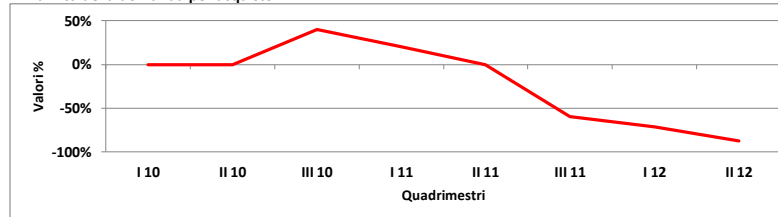
MERCATO RESIDENZIALE

mercato della COMPRAVENDITA, rispetto allo scorso QUADRIMESTRE

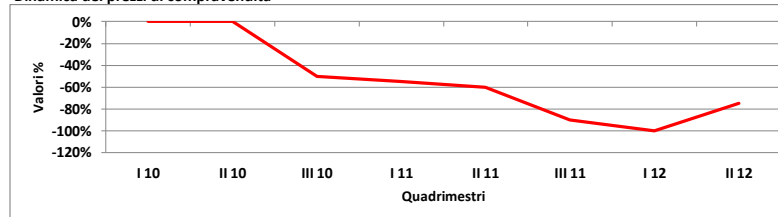


SERIE STORICHE

Dinamica della domanda per acquisto



Dinamica dei prezzi di compravendita



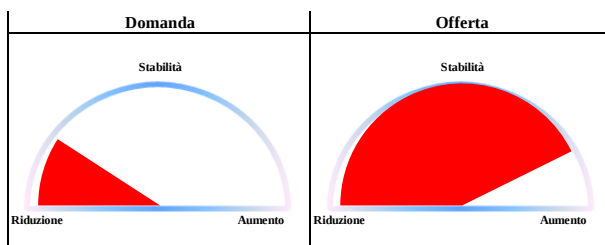
Q	N. contatti vendere			Tempi medi di vendita			App.to più richiesto		
	+	-	=	+	-	=	+	-	=
Mono-bilocali									
III 10	67%	0%	33%	89%	11%	0%	33%	44%	22%
II 11	40%	20%	40%	100%	0%	0%	20%	0%	80%
II 12	25%	75%	0%	88%	13%	0%	38%	13%	50%
Trilocali									
III 10	80%	0%	20%	80%	0%	20%	50%	20%	30%
II 11	80%	20%	0%	100%	0%	0%	40%	0%	60%
II 12	25%	75%	0%	88%	13%	0%	0%	50%	50%
Quadrilocali									
III 10	56%	11%	33%	80%	0%	20%	60%	10%	30%
II 11	80%	20%	0%	80%	20%	0%	40%	20%	40%
II 12	25%	75%	0%	88%	13%	0%	13%	75%	13%
Altro									
III 10	50%	0%	50%	78%	0%	22%	22%	11%	67%
II 11	50%	25%	25%	100%	0%	0%	20%	40%	40%
II 12	25%	75%	0%	86%	14%	0%	0%	88%	13%

T	Tipo vendita		
	+	-	=
Permuta-sostituzione			
III 10	33%	22%	44%
II 11	80%	0%	20%
II 12	25%	38%	38%
Prima casa			
III 10	60%	10%	30%
II 11	20%	0%	80%
II 12	0%	38%	63%
Investimento			
III 10	38%	25%	38%
II 11	80%	0%	20%
II 12	0%	88%	13%
Altro			
III 10	0%	0%	100%
II 11	0%	20%	80%
II 12	0%	63%	38%

MONZA-BRIANZA PROVINCIA - II QUADRIMESTRE 2012

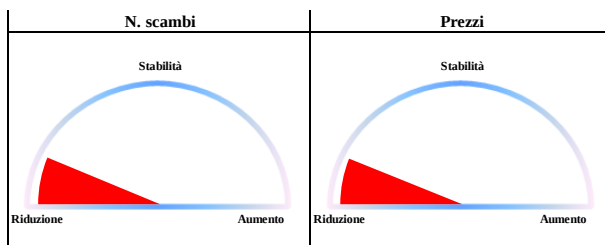
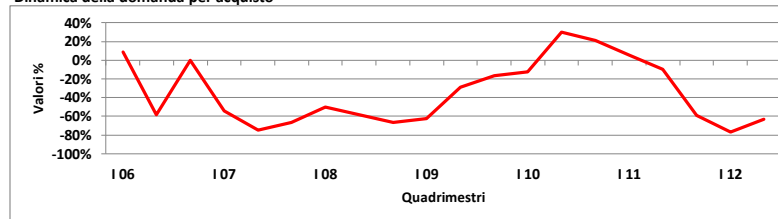
MERCATO RESIDENZIALE

mercato della COMPRAVENDITA, rispetto allo scorso QUADRIMESTRE

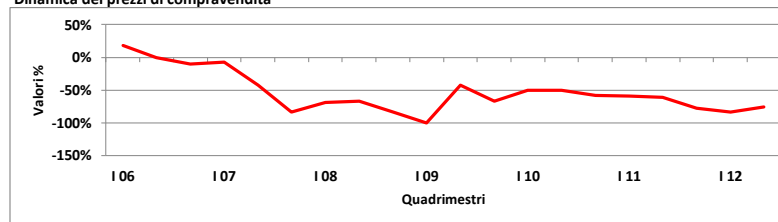


SERIE STORICHE

Dinamica della domanda per acquisto



Dinamica dei prezzi di compravendita



Q	N. contatti vendere			Tempi medi di vendita			App.to più richiesto		
	+	-	=	+	-	=	+	-	=
Mono-bilocali									
III 10	62%	5%	32%	68%	8%	24%	37%	20%	43%
II 11	35%	19%	45%	71%	3%	26%	32%	10%	58%
II 12	40%	38%	23%	85%	2%	12%	26%	26%	49%
Trilocali									
III 10	76%	5%	19%	76%	5%	18%	54%	14%	32%
II 11	45%	23%	32%	74%	3%	23%	48%	3%	48%
II 12	38%	33%	28%	92%	3%	5%	34%	15%	51%
Quadrilocali									
III 10	46%	32%	22%	68%	11%	21%	32%	38%	30%
II 11	55%	23%	23%	65%	10%	26%	19%	35%	45%
II 12	29%	58%	13%	93%	3%	5%	13%	54%	33%
Altro									
III 10	43%	17%	40%	75%	6%	19%	19%	29%	52%
II 11	36%	25%	39%	64%	7%	29%	10%	34%	55%
II 12	32%	49%	19%	92%	3%	5%	8%	58%	34%

	Tipo vendita		
	+	-	=
Permuta-sostituzione			
	39%	25%	36%
	40%	7%	53%
	33%	25%	43%
Prima casa			
	39%	13%	47%
	37%	13%	50%
	13%	31%	56%
Investimento			
	25%	44%	31%
	23%	33%	43%
	5%	77%	18%
Altro			
	0%	25%	75%
	0%	38%	62%
	3%	53%	44%