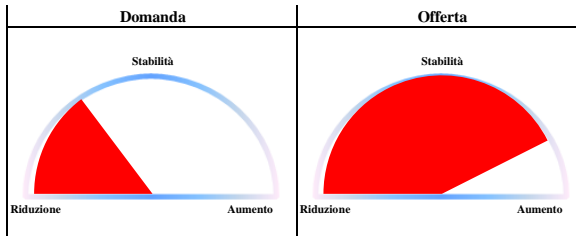


MILANO CITTA' - I QUADRIMESTRE 2013

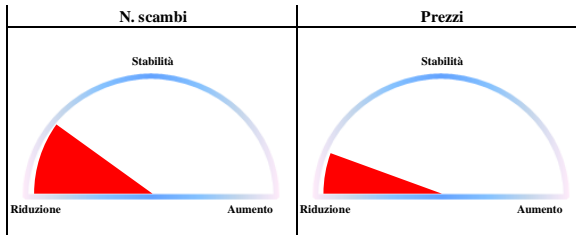
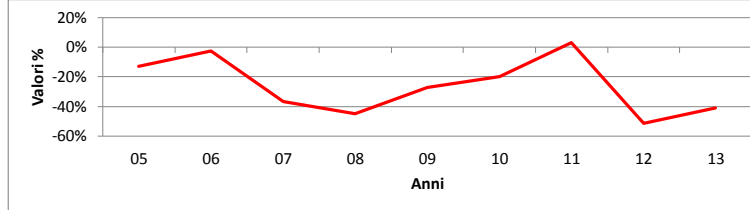
MERCATO RESIDENZIALE

mercato della COMPRAVENDITA, rispetto allo scorso QUADRIMESTRE

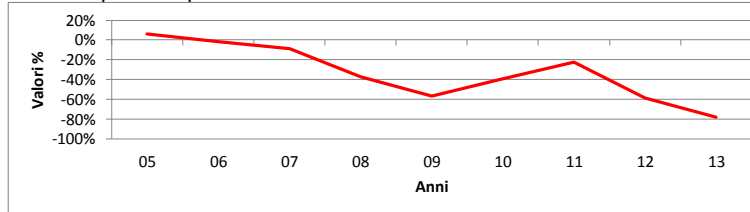


SERIE STORICHE

Dinamica della domanda per acquisto



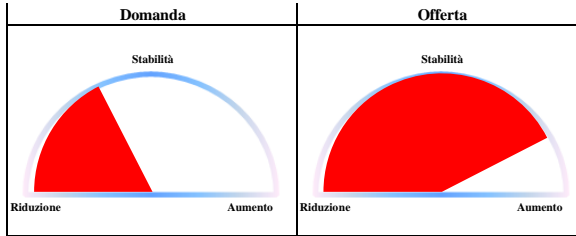
Dinamica dei prezzi di compravendita



Q	N. contatti vendere			Tempi medi di vendita			App.to più richiesto			Tipo vendita		
	+	-	=	+	-	=	+	-	=	+	-	=
<b>Mono-bilocali</b>												
I 11	63%	11%	26%	60%	6%	33%	60%	7%	34%			
I 12	51%	24%	25%	80%	3%	17%	54%	8%	38%			
III 12	48%	24%	27%	67%	7%	26%	40%	19%	42%			
I 13	44%	26%	30%	84%	3%	13%	38%	12%	50%			
<b>Trilocali</b>												
I 11	58%	13%	28%	73%	5%	22%	44%	9%	47%			
I 12	52%	26%	22%	89%	5%	6%	38%	19%	44%			
III 12	50%	30%	20%	72%	8%	20%	36%	19%	45%			
I 13	53%	24%	23%	88%	3%	9%	40%	16%	44%			
<b>Quadrilocali</b>												
I 11	46%	29%	25%	79%	5%	16%	17%	38%	45%			
I 12	49%	37%	13%	89%	6%	5%	11%	47%	42%			
III 12	44%	38%	18%	74%	10%	16%	10%	54%	36%			
I 13	42%	39%	19%	84%	9%	7%	22%	39%	39%			
<b>Altro</b>												
I 11	38%	30%	32%	74%	6%	21%	11%	47%	42%			
I 12	43%	37%	20%	85%	7%	9%	9%	63%	28%			
III 12	35%	41%	24%	77%	8%	15%	5%	65%	30%			
I 13	31%	48%	21%	90%	4%	6%	5%	62%	34%			
<b>Permuta-sostituzione</b>												
										35%	20%	46%
										32%	19%	49%
										26%	26%	47%
										30%	22%	48%
<b>Prima casa</b>												
										45%	9%	46%
										32%	18%	50%
										25%	27%	48%
										29%	21%	50%
<b>Investimento</b>												
										30%	35%	35%
										16%	59%	25%
										13%	66%	21%
										12%	66%	22%
<b>Altro</b>												
										2%	27%	72%
										0%	56%	44%
										2%	60%	38%
										2%	66%	32%

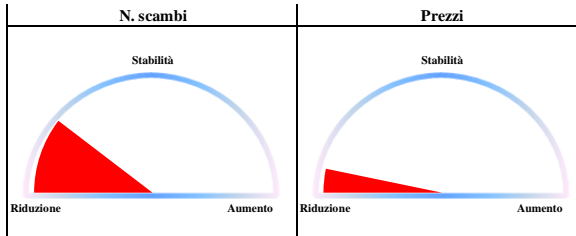
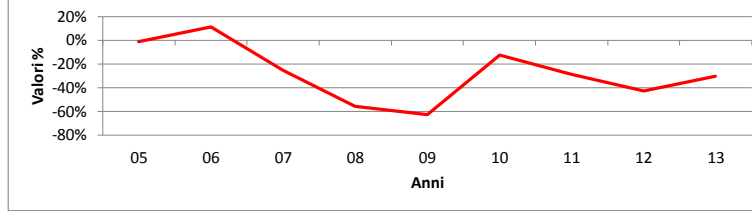
**MERCATO RESIDENZIALE**

mercato della COMPRAVENDITA, rispetto allo scorso QUADRIMESTRE

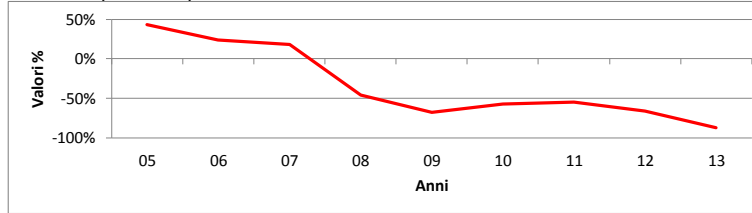


**SERIE STORICHE**

Dinamica della domanda per acquisto



Dinamica dei prezzi di compravendita



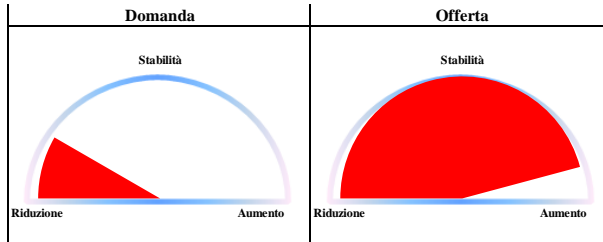
Q	N. contatti vendere			Tempi medi di vendita			App.to più richiesto			Tipo vendita		
	+	-	=	+	-	=	+	-	=	+	-	=
<b>Mono-bilocali</b>												
I 11	53%	16%	31%	70%	5%	25%	45%	17%	38%	43%	17%	41%
I 12	44%	30%	26%	82%	5%	13%	28%	13%	58%	35%	25%	40%
III 12	41%	36%	23%	77%	0%	23%	45%	9%	45%	31%	19%	50%
I 13	47%	28%	25%	72%	4%	25%	42%	15%	44%	29%	29%	42%
<b>Trilocali</b>												
I 11	46%	21%	34%	76%	12%	12%	38%	12%	50%	46%	15%	38%
I 12	47%	25%	27%	91%	4%	5%	36%	13%	51%	40%	16%	44%
III 12	30%	41%	30%	80%	0%	20%	25%	14%	61%	30%	9%	60%
I 13	42%	23%	36%	75%	8%	17%	29%	14%	57%	35%	14%	51%
<b>Quadrilocali</b>												
I 11	37%	36%	27%	73%	10%	16%	30%	34%	36%	16%	38%	45%
I 12	35%	44%	20%	89%	5%	5%	24%	43%	33%	6%	74%	20%
III 12	30%	52%	18%	82%	7%	11%	11%	45%	43%	7%	53%	40%
I 13	38%	46%	16%	77%	8%	15%	17%	53%	30%	8%	73%	20%
<b>Altro</b>												
I 11	32%	38%	30%	67%	11%	22%	7%	41%	52%	4%	42%	55%
I 12	29%	47%	24%	90%	6%	4%	2%	58%	40%	0%	58%	42%
III 12	27%	49%	24%	76%	10%	14%	0%	55%	45%	0%	67%	33%
I 13	20%	47%	33%	77%	11%	13%	5%	58%	37%	0%	61%	39%



MONZA CITTA' - I QUADRIMESTRE 2013

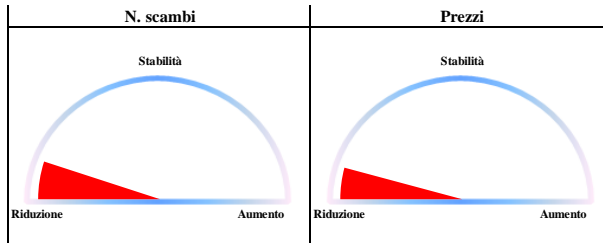
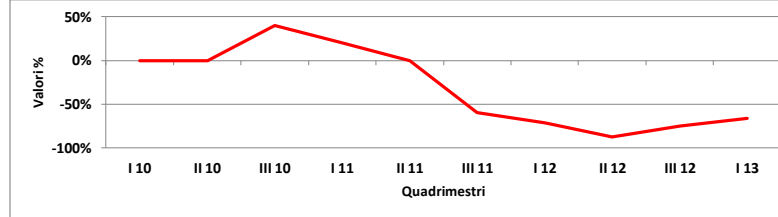
**MERCATO RESIDENZIALE**

mercato della COMPRAVENDITA, rispetto allo scorso QUADRIMESTRE

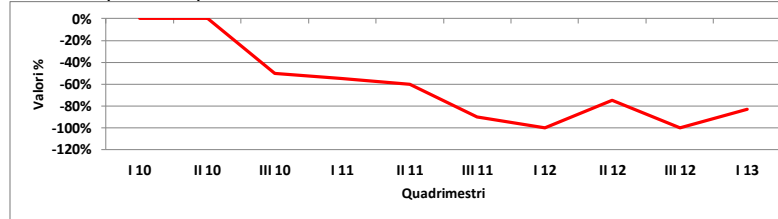


**SERIE STORICHE**

Dinamica della domanda per acquisto



Dinamica dei prezzi di compravendita



Q	N. contatti vendere			Tempi medi di vendita			App.to più richiesto			Tipo vendita		
	+	-	=	+	-	=	+	-	=	+	-	=
<b>Mono-bilocali</b>												
I 11	53%	10%	37%	94%	6%	0%	27%	22%	51%	57%	11%	32%
I 12	33%	50%	17%	86%	0%	14%	43%	29%	29%	17%	33%	50%
I 13	67%	33%	0%	100%	0%	0%	17%	50%	33%	33%	17%	50%
<b>Trilocali</b>												
I 11	80%	10%	10%	90%	0%	10%	45%	10%	45%	40%	5%	55%
I 12	17%	50%	33%	86%	14%	0%	14%	57%	29%	14%	29%	57%
I 13	50%	33%	17%	80%	0%	20%	0%	33%	67%	33%	17%	50%
<b>Quadrilocali</b>												
I 11	68%	16%	17%	80%	10%	10%	50%	15%	35%	59%	13%	29%
I 12	20%	60%	20%	86%	14%	0%	0%	33%	67%	14%	71%	14%
I 13	67%	33%	0%	80%	0%	20%	33%	17%	50%	17%	83%	0%
<b>Altro</b>												
I 11	50%	13%	38%	89%	0%	11%	21%	26%	53%	0%	10%	90%
I 12	17%	50%	33%	86%	14%	0%	0%	67%	33%	20%	40%	40%
I 13	40%	60%	0%	100%	0%	0%	17%	50%	33%	0%	33%	67%

**Permuta-sostituzione**

57%	11%	32%
17%	33%	50%
33%	17%	50%

**Prima casa**

40%	5%	55%
14%	29%	57%
33%	17%	50%

**Investimento**

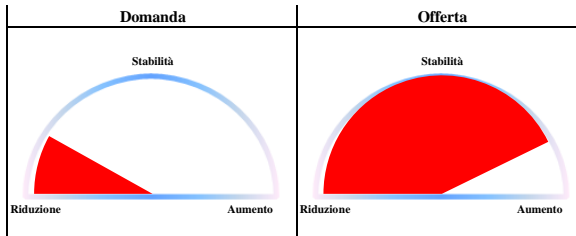
59%	13%	29%
14%	71%	14%
17%	83%	0%

**Altro**

0%	10%	90%
20%	40%	40%
0%	33%	67%

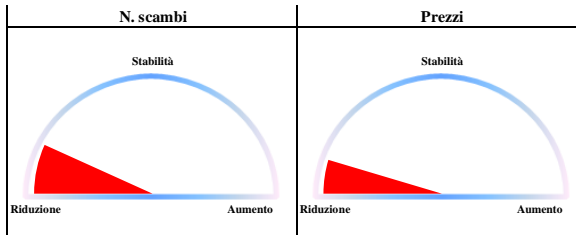
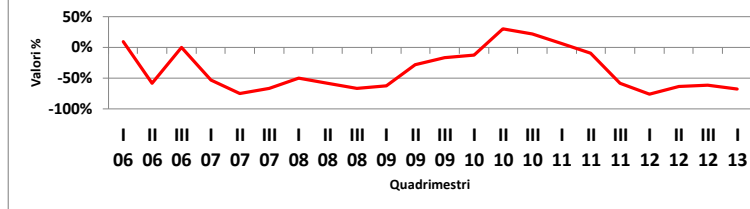
**MERCATO RESIDENZIALE**

mercato della COMPRAVENDITA, rispetto allo scorso QUADRIMESTRE

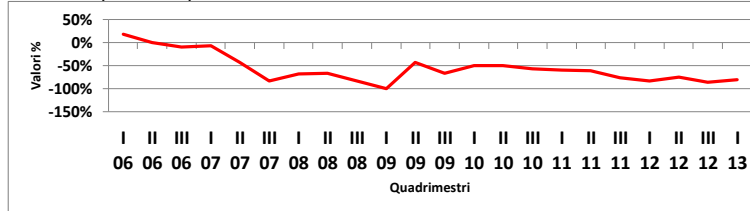


**SERIE STORICHE**

Dinamica della domanda per acquisto



Dinamica dei prezzi di compravendita



Q	N. contatti vendere			Tempi medi di vendita			App.to più richiesto			Tipo vendita															
	+	-	=	+	-	=	+	-	=	+	-	=													
<b>Mono-bilocali</b>																									
I 11	49%	12%	39%	69%	6%	25%	35%	15%	50%	<table border="1"> <thead> <tr> <th colspan="3">Permuta-sostituzione</th> </tr> </thead> <tbody> <tr> <td>I 11</td> <td>39%</td> <td>16%</td> <td>45%</td> </tr> <tr> <td>I 12</td> <td>30%</td> <td>26%</td> <td>44%</td> </tr> <tr> <td>I 13</td> <td>27%</td> <td>19%</td> <td>54%</td> </tr> </tbody> </table>	Permuta-sostituzione			I 11	39%	16%	45%	I 12	30%	26%	44%	I 13	27%	19%	54%
Permuta-sostituzione																									
I 11	39%	16%	45%																						
I 12	30%	26%	44%																						
I 13	27%	19%	54%																						
I 12	31%	48%	21%	83%	7%	10%	41%	28%	31%																
I 13	38%	35%	27%	81%	6%	14%	8%	41%	51%																
<b>Trilocali</b>																									
I 11	60%	14%	26%	75%	4%	21%	51%	8%	40%	<table border="1"> <thead> <tr> <th colspan="3">Prima casa</th> </tr> </thead> <tbody> <tr> <td>I 11</td> <td>38%</td> <td>13%</td> <td>49%</td> </tr> <tr> <td>I 12</td> <td>10%</td> <td>38%</td> <td>52%</td> </tr> <tr> <td>I 13</td> <td>21%</td> <td>18%</td> <td>61%</td> </tr> </tbody> </table>	Prima casa			I 11	38%	13%	49%	I 12	10%	38%	52%	I 13	21%	18%	61%
Prima casa																									
I 11	38%	13%	49%																						
I 12	10%	38%	52%																						
I 13	21%	18%	61%																						
I 12	25%	39%	36%	83%	3%	13%	24%	38%	38%																
I 13	42%	34%	24%	73%	3%	24%	37%	24%	39%																
<b>Quadrilocali</b>																									
I 11	50%	28%	22%	66%	10%	23%	26%	37%	37%	<table border="1"> <thead> <tr> <th colspan="3">Investimento</th> </tr> </thead> <tbody> <tr> <td>I 11</td> <td>24%</td> <td>39%</td> <td>37%</td> </tr> <tr> <td>I 12</td> <td>14%</td> <td>76%</td> <td>10%</td> </tr> <tr> <td>I 13</td> <td>5%</td> <td>76%</td> <td>18%</td> </tr> </tbody> </table>	Investimento			I 11	24%	39%	37%	I 12	14%	76%	10%	I 13	5%	76%	18%
Investimento																									
I 11	24%	39%	37%																						
I 12	14%	76%	10%																						
I 13	5%	76%	18%																						
I 12	25%	61%	14%	90%	7%	3%	7%	59%	34%																
I 13	45%	32%	24%	81%	3%	17%	22%	35%	43%																
<b>Altro</b>																									
I 11	39%	21%	40%	70%	7%	24%	15%	32%	53%	<table border="1"> <thead> <tr> <th colspan="3">Altro</th> </tr> </thead> <tbody> <tr> <td>I 11</td> <td>0%</td> <td>32%</td> <td>68%</td> </tr> <tr> <td>I 12</td> <td>4%</td> <td>46%</td> <td>50%</td> </tr> <tr> <td>I 13</td> <td>0%</td> <td>47%</td> <td>53%</td> </tr> </tbody> </table>	Altro			I 11	0%	32%	68%	I 12	4%	46%	50%	I 13	0%	47%	53%
Altro																									
I 11	0%	32%	68%																						
I 12	4%	46%	50%																						
I 13	0%	47%	53%																						
I 12	15%	59%	26%	86%	7%	7%	4%	62%	35%																
I 13	35%	50%	15%	79%	6%	15%	9%	56%	35%																